

# Bid from Wollongong, Australia for the 11<sup>th</sup> International Sheep Veterinary Congress 2025



## **Key Information**

Host City: Wollongong

Proposed Venue: Novotel Wollongong Northbeach

Proposed Dates: 10 - 14 March 2025

**Expected Delegates:** 600 including virtual delegates



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## Invitation to Wollongong



lan Gill President International Sheep Veterinary Association

#### Dear Ian

On behalf of the local organising committee (LOC), the members of the Australian Sheep, Camelid and Goat Veterinarians (SCGV) and the Australian Veterinary Association (AVA) it gives me great pleasure to submit our bid to host the 2025 International Sheep Veterinary Congress in Wollongong, Australia.

Sheep are a major part of Australia's economy and we are second only to China in terms of the size of our sheep population. We have a very diverse sheep population in Australia. Traditionally Australia's economy was said to ride on the back of the sheep with the merino ewe being the driver of our sheep systems. In more recent years we have seen the emergence of the composite ewe flock which is a stronger wool sheep with a higher fecundity ewe that is robust and can produce significantly greater kilograms of red meat per hectare in our higher rainfall regions. As we continue to strive to feed our ever-growing world population, these sheep have been vital for sheep producers to increase the supply of red meat from Australia. In recent years we have seen the development of shedding sheep in Australia and producers in our lower rainfall regions are embracing these easy-care sheep.

Despite being at record low numbers of ewes in Australia (due to a decade of tough seasonal conditions) we are still producing more kilograms of meat annually though advances in sheep management, genetics and nutrition. Veterinary science plays an important part of our continued need to advance our sheep industry in Australia and we have seen some major developments in sheep management as a result of industry investment in research in our great country. We would love the opportunity to share with the world our thriving sheep veterinary industry.

The proposed congress theme "Healthy sheep to feed and clothe the world" reflects Australia's position in the world trade relating to sheep products. In the past decade we have seen a dramatic change in the profitability of sheep farming in Australia and as a result we have a young, vibrant and energetic wave of producers that are helping inspire a generation of veterinarians to be involved in our great industry. We would love to showcase our industry to the world and further develop both our local veterinarians and our colleagues from all around the world to improve the knowledge and skills of our profession.

We have chosen Wollongong as our destination for the 2025 conference. It is located on Australia's beautiful south coast in New South Wales. This location is either a drive or train ride from Sydney's international airport. Wollongong does have a domestic airport, but we would envisage that most delegates that have not hired a car would take the 2-hour train from Sydney. The region boasts great day activities for the partner program and we have designed a wonderful pre-conference tour to capture some iconic regions of Australia's sheep industry including the arid western division, some high country farming, and everything in between.

The Local Organising Committee that has come together to submit this bid is full of enthusiasm and experience which will ensure we deliver a memorable International Sheep Vets Congress in 2025. Our bid is well supported by the events team at the AVA, and the local tourism office at Wollongong. Our venue is wonderfully supportive of the bid and will work with our Local Organising Committee to ensure we provide a great experience to all delegates.

We hope that you are as excited about the Australian bid for the 2025 International Sheep Congress as we are.

Yours sincerely

#### **Andrew Whale**

+61 2 9437 9068

Chair, Local Organising Committee
President of the Australian Sheep, Camelid and Goat Veterinarians

#### The Australian Veterinary Association Ltd

Unit 40, 6 Herbert Street, St Leonards NSW 2065 Phone: 1300 137 309 / +61 2 9431 5000

www.ava.com.au ABN 63 008 522 852

## **Letter Of Support**



10th August 2021

Dr Ian Gill
President
International Sheep Veterinary Association
C/O Moredun Research Institute Pentlands Science Park
Bush Loan
Penicuik
Midlothian EH26 OPZ
Scotland

Dear Dr Gill,

#### Re: Support for the AVA Bid to host the 2025 International Sheep Veterinary Congress

The Australian Veterinary Association (AVA) would be delighted to host in conjunction with the Sheep, Camelids and Goat Veterinarians, the 2025 International Sheep Veterinary Congress.

The AVA is the national representative body for the veterinary profession in Australia. The Sheep, Camelids and Goat Veterinarians, a special interest group of the AVA. Together, we guide our members throughout the careers, from student to retirement, with the support and knowledge they need to achieve their goals. We look after the interests of all vets in all disciplines. Our members are at the heart of everything we do, and with the power of more than 9,000 members and students in behind us. We're able to provide a voice to represent members and services to support them. We are a not-for-profit organisation so any money that we make is reinvested to serv the veterinary profession.

The AVA is currently celebrating our centenary year and hosting a veterinary congress of world standard in our next centenary is a very exciting opportunity for us in Australia and internationally. We trust you will receive this letter as a solid indication of our support for the bid to host the 2025 Congress.

Your sincerely

Dr Warwick Vale President

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The Australian Veterinary Association Ltd

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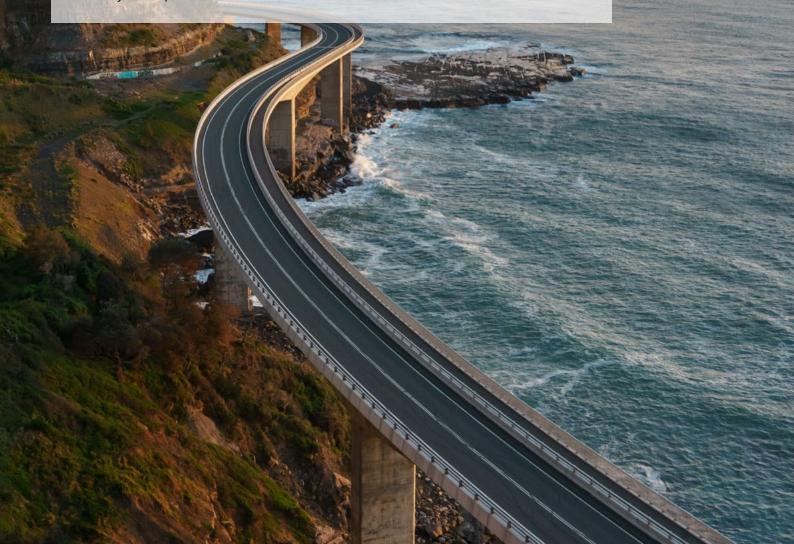


Thank you for the opportunity to submit a proposal for the city of Wolllongong to be selected as the host city for the 11th International Sheep Veterinary Congress 2025.

The city of Wollongong is ready to welcome your delegates from around the world in 2025 . Wollongong will deliver on its global reputation for collaboration, with city-wide stakeholders and local and state governments working together to successfully deliver major conventions. This collaboration and support will ensure that the running of your event is simple, efficient and easy.

Novotel Wollongong Northbeach features 14 multi-function rooms and extensive exhibition space with views over the coastline and escarpment. Delegates can take advantage of spacious pre-function areas, enjoy breaks or networking sessions on the outdoor terraces, drink hot Nespresso coffee at their leisure and enjoy the fresh, contemporary buffet and a la carte dining at Windjammers Restaurant. At the end of a long day a choice of refreshing beers and exotic cocktails awaits you in the Lobby Bar, or you can host a private cocktail party overlooking the ocean on the roof top terrace, The Deck.

Wollongong's coastal location lends itself to an impressive selection of activities. From surfing lessons, biking riding or beach soccer to sunrise yoga, African drumming lessons or an amazing race style challenge there is sure to be an activity to suit your requirements.



# Why Wollongong?

- Wollongong or "the Gong" as it is fondly referred to by locals and return visitors, is the third largest city in NSW located just 75km's south of Sydney. Convenient freeways connect the region to Sydney and the nation's capital, or you can take the scenic multi award winning Grand Pacific Drive.
- The fabulous coastal routes dotted with crystal clear coves boast some of the world's most pristine beaches stretching for many kilometres. Enjoy the backdrop of the Illawarra Escarpment which is covered with World Heritage National Parks and rainforests.
- We have amazing local food, professional suppliers and unique delegate activities, complemented by a slew of breathtaking oceanfront venues. Whether you are planning a major event or an intimate cocktail function, Wollongong provides the framework, landscape and style you want to project.
- Destination Wollongong and our partners have a proven track record when it comes to hosting multiday, large-scale events. We look forward to sharing the excitement with you as we work collaboratively to create a truly memorable event in this stunning, convenient and cost-effective location.

## **Getting To Wollongong**

Travelling to Wollongong couldn't be simpler!

With options for air, rail or road travel, there's something for everyone.

Wollongong is a stunning coastal city, located in the Illawarra Region on the South Coast of New South Wales, only 75km south of Sydney.

Sydney International is a one hour trip by rail, airport shuttle or rental car.

Daily domestic flights from Brisbane and Melbourne are available for delegates to book direct via Link Airways www.linkairways.com

Collecting your rental car directly from the airport, or picking it up after taking in the sights and sounds of Sydney, you can hit the road and drive the gentle 80km south to Wollongong with ease.

Taking the scenic Grand Pacific Drive will provide the finest introduction to the South Coast – providing landscapes of vivid green forest, small seaside villages with innumerable cafes, and the famously photogenic Sea Cliff Bridge.

Or simply take the direct M1 Motorway from Sydney and arrive in Wollongong after only 80 breezy minutes.

By Rail/Train - If delegates would like to travel by train the service between Sydney Airport and Wollongong is efficient and one of the most scenic routes in NSW. The train fare from the airport to Wollongong one way is \$21.00 (Adult). The schedule for trains from Wollongong to the airport (and return) are available from www.transportnsw. info or phone 131 500.









## **Congress Faciliities**

Wollongong has an unsurpassed breadth of event venues, all within close proximity to major transport arteries. We recommend the following venues as being highly suitable to meet the requirements outlined for the congress:



# Novotel Wollongong Northbeach - Congress Capacity 600

Novotel Wollongong Northbeach features 14 multi-function rooms and extensive exhibition space with views over the coastline and escarpment. Delegates can take advantage of spacious pre-function areas, enjoy breaks or networking sessions on the outdoor terraces, drink hot barista made coffee at their leisure and enjoy the fresh, contemporary dining at Palisades Restaurant. At the end of a long day a choice of refreshing beers and exotic cocktails awaits you in the North Bar, or you can host a private cocktail party overlooking the ocean on the roof top terrace, The Deck.

When you retire at night every one of Novotel's 209 guest rooms include plush bedding, broadband internet, full-service amenities, 24-hour in-room dining service and in-room movies for total relaxation.

The award-winning creativity and flexibility of the event management team, service staff and on-site audio-visual specialists combine to ensure that every detail of your congress is taken care of. The team is on standby to assist you with every aspect of your congress in Wollongong including team building, pre & post touring, spouse entertainment options and working with other providers to ensure your objectives are met.

www.novotelnorthbeach.com.au

For further information about the venue and accomodation, please see Appendix 2.



# Where To Stay

## Accommodation

Destination Wollongong would be pleased to negotiate competitive accommodation rates with our hotel partners on behalf of the AVA. Please see below a listing of our 4 and 4.5 star hotels that would be pleased to offer their best rates available to secure the congress.



Novotel Wollongong Northbeach

Hotel	Star Rating	Number of Rooms
Novotel Wollongong Northbeach	4.5	209
Sage Hotel Wollongong	4.5	168
Adina Apartment Hotel	4.5	71
Mantra Wollongong	4	52
Best Western City Sands Wollongong Golf Club	4	20
Quality Suites Pioneer Sands	4.5	47
Quest Apartments	4	42
Wollongong Serviced Apartments	4	21
Belmore All Suite Hotel	4	34
Headlands Austinmer Beach	4.5	61





## **Sheep Veterinary Congress Overview**

## **Objectives**

Australia has the second largest sheep flock in the world; and is the world's repository on all-things sheep, due to the intense research conducted on the species in both veterinary and medical spheres, as sheep provide a very useful model for many human diseases.

By 2025 it will be 28 years since the Congress was last in Australia, so this Congress provides the opportunity for a new generation of sheep veterinarians to engage with world leading researchers in the field, and experience extensive sheep production systems.

Additionally, Australia is viewed as the 'Food bowl of Asia'; and China, in particular, is a major export market for both Australian wool and sheep meat, as well as being home to one of the largest sheep flocks in the world. Hosting the Congress in Australia provides the opportunity to engage with our veterinary colleagues in those countries, further strengthening the international collaboration of sheep veterinarians.

Australian sheep veterinarians have achieved many notable, historical successes, such as eradicating sheep scab, scrapie and FMD, developing the first anthrax vaccine, as well as the pioneering work with footrot, trace mineral nutrition and in parasitology, especially with nematodiasis, cutaneous myiasis and pediculosis (body lice).

The SCGV (as part of AVA) has a record of careful fiscal management and successful and profitable events. Our LOC are aware of their responsibility to be financially responsibility for the event.

## **Theme**

The Congress theme is:

## 'HEALTHY SHEEP TO FEED AND CLOTHE THE WORLD'

This reflects Australia's position as the world's largest exporting nation of sheep meat and wool, and the high health status of the Australian sheep flock.

This theme is reflected in the Congress logo, which has been affectionately nicknamed "the woolly brain". The brain shape suggests the learnings to be shared at the Congress and the woolly outline represents sheep production.





# **Local Host Organisation**

# Sheep, Camelid and Goat Veterinarians

Australian Sheep, Camelid and Goat Veterinarians (SCGV) is a special interest group of the Australian Veterinary Association (AVA) that brings together veterinarians with an interest in ovine health, welfare and production. The group also aims to promote the professional development of sheep, camelid and goat veterinarians and to to raise the standards of sheep, camelid and goat veterinary practice. The group is devoted to improving the health, welfare and productivity of the sheep, camelid, and goat industries within Australia. The group was originally just for sheep vets and was established in 1984 to improve human and animal welfare by increasing the understanding of sheep disease and its links to production amongst veterinarians.

We currently have approximately 430 members representing all regions of Australia. Members comprise veterinarians from private practice



and consultancies, government (both state and federal), research organisations, local government, chemical companies and sheep producers.

The key objectives of SCGV include furthering educational and scientific progress in the field of veterinary science in the relevant industries and to encourage education, training and research for the purpose of the promotion of good health, welfare and productivity of sheep, camelids and goats.

The SCGV in conjunction with the AVA Events team organise up to three conferences annually throughout Australia for around 300 delegates in addition to organising streams at the Annual AVA Conference.



# Australian Veterinary Association

The Australian Veterinary Association (AVA) is a not-for-profit professional organisation that represents more than 9,000 veterinarians and students across Australia. Our role is to guide our members throughout their careers, from student to retirement, with the support and knowledge they need to achieve their goals.

Our members are at the heart of everything we do. We have 19 special interest groups for the veterinary profession and these groups are at the cornerstone of our celebrations.



We have over 400 members whose special interest is sheep (SCGV) and they bring together veterinarians with an interest in ovine health, welfare and production. This is an area which is growing as a science, with more and more research undertaken in Australia and around the world.

The AVA's Vision is to be the health and welfare leader in Australia's animal industries

#### The AVA's Purpose:

Supporting Veterinarians
Speaking for the profession
Strengthening communities

#### **The AVA's Strategic Priorities:**

Improving animal welfare
Planning an effective veterinary
workforce

Ensuring economic stability

Better regulation

Fighting antimicrobial resistance

#### The AVA's 4 Strategic Pillars:

Leadership Membership Knowledge

A strong organisation

## The AVA's Event Capabilities:

The AVA's dedicated EventsTeam will take on the Professional Congress Organiser (PCO) responsibilities for ISVC 11.

For the past 15 years the AVA's Events Team has run their Annual Conference which is the largest veterinary conference in this region. It attracts around 900 paid delegates and has an average of 1200 attendees on any given day.

A scientific program is developed to include a line-up of local and international speakers, eight concurrent streams and 200 scientific sessions, specialist workshops, field trips and a social program.

It also boasts the largest veterinary exhibition in the country with over 90 exhibitors and over 140 trade booths.

The AVA also successfully developed and delivered VetFest 2020 Virtual Conference in response to the COVID situation. It attracted over 1,100 veterinary professionals, local and international speakers, 100 talks and 3 live streams."



# ISVC Wollongong 2025 Timeline

The time below line is proposed for ISVC 11 in accordance with the ISVA requirements:

Set up ISVC 2025 website February 2022

Complete preliminary scientific program March 2023

Final scientific program completed March 2024

Submission of speakers' manuscripts
September 2024

ISVC Welcome Reception Monday 10 March, 2025

> ISVC 2021 Gala Dinner Friday 14 March, 2025

> > Submission of accounts to ISVA September 2025

Provision of database information

September 2025

Notify website address February 2022

Call for proffered papers September 2023

Posting of full congress details on website March 2024

Pre-Congress Tours commence Friday 28 February, 2025

ISVC 2021 Opening Ceremony Tuesday 11 March, 2025

Post Congress Social Day Saturday 15 March, 2025

Payment of 10% of Congress surplus to ISVA September 2025



## **Local Organising Committee**

Our Local Organising Committee contains prominent Australian sheep veterinarians from all over Australia who are committed to making ISVC 11 a resounding success.

To reflect the requirements outlined in the guidelines we propose the following organisational structure for ISVC 11:









# **Local Organising Committee**



#### **Dr Andrew Whale**

Sheep Consultant, Livestock Logic

Andrew Whale is a veterinarian based at Livestock Logic in Hamilton, VIC who predominantly works as a sheep consultant with producers in Vic, SA and NSW.

Andrew completed Veterinary Science in 2011 at Charles Sturt University, Wagga Wagga. As a veterinary sheep consultant Andrew focuses on a number of areas with clients, applying his skills in animal health, nutrition, financial benchmarking and animal management to improve whole farm performance and profitability. Andrew has been breeding performance based White Suffolk terminal rams for over 25 years and currently sells 300 rams annually. He also runs a 4000 DSE livestock trading business under irrigation, south of Hamilton and has recently purchased an ex blue gum forestry block that he is reverting back to grazing.

Andrew loves working with clients in a strategic manner and as a qualified vet he believes this is far more rewarding than fixing the animal health emergencies! Andrew is the current President of the Australian Sheep, Goat and Camelid Special Interest Group of the Australian Veterinary Association.

Andrew is the chair of the local organising committee and will take a lead role in organising the pre-congress tour. He looks forward to showing off his home state and the wonderful

tourist attractions, as well as giving internationals a wonderful taste of the varied areas that sheep are run in Australia. He will also showcase the production systems that have been developed to suit these highly diverse climates.

Andrew loves to travel and enjoys the company of like-minded individuals. He is very excited at the prospect and opportunity that will present itself if Australia is successful in its bid to host the International Sheep Congress in 2025.



#### Jeffrey Wilkinson BSc (Hons) MBA

National Manager, of Special Interest Groups for the Australian Veterinary Association

Jeffrey Wilkinson is proud to work for the Australian Veterinary Association (AVA) providing executive support to the Sheep, Camelids and Goats Veterinarians Group. His career with the AVA spans over 10 years, including working with AVA's veterinary groups to help them deliver numerous successful, large scale conferences and industry exhibitions. Amongst his interests, Jeffrey includes a passion for the wool industry and is proud of Australia's international leadership with this wonderful, natural fibre.



## Scientific Program Sub Committee



**Dr Colin Trengove**Pro Ag Consulting

Colin Trengove is Director of Pro Ag Consulting, a whole farm consultancy service in South Australia. He is currently enrolled in a PhD at Adelaide University investigating the aetiology of rib fractures in lambs. Previous studies include Rural Science at the University of New England, New South Wales, Veterinary Science at Murdoch University, Western Australia, and Master of Veterinary Studies at Melbourne University, Victoria.

He spent 11 years working with Primary Industries throughout SA, 7 years in mixed veterinary practice, 16 years in livestock consultancy and 3 years lecturing in sheep health and production at the Adelaide veterinary school. Colin is past President of the Australian Veterinary Association (SA Division), the Australian Sheep Veterinary Society and the Soil Association of South Australia.

He has also been program convenor and proceedings editor for 10 Australian sheep vet conferences as well as authored 36 papers.



**Dr Kelly Graham** 

Zoetis

Kelly is the Livestock Veterinary **Operations Associate Director** for Zoetis Australia. After graduating from Sydney University in 1994 with a Bachelor of Veterinary Science, Kelly spent the first 12 years of her career as a mixed animal veterinary practitioner in south west and central NSW. Kelly has also held various Associate Director roles in Veterinary Clinical Development and Research for multiple pharmaceutical companies with a focus on livestock.



**Dr Berwyn Squire** 

Agriculture Victoria

Berwyn Squire has two roles, as the statewide Goat Health Veterinary Officer and Veterinary Officer for the Mallee (northwest Victoria).

She has spent the past 16 years working for the state government assisting sheep producers in the Mallee and Victorian goat producers with their disease, welfare and legislative issues. Prior roles have been with the Rural Lands Protection Board in central NSW, private practice (NSW and Victoria) and research (QLD).

Berwyn has been editor of 'Skirting The Issues', a publication for the Sheep, Camelid and Goat Veterinarians, a special interest group of the AVA, since mid-2012, and has been a previous member of the Executive Committee.



## Scientific Program Sub Committee



**Dr Alison Lee** 

Agriculture Victoria

Alison Lee is Principal Veterinary Officer (Small Ruminants) in the Chief Veterinary Officer's Unit, Agriculture Victoria. Her main role is to provide policy and technical advice, primarily in relation to small ruminants, to Victoria's Chief Veterinary Officer. Alison also contributes to emergency animal disease preparedness and response activities, and assisted in the UK during the FMD response.

She is a Member of the Australian and New Zealand College of Veterinary Scientists (Epidemiology), and holds a Bachelor of Applied Science (Agriculture). Prior to joining Agriculture Victoria, she worked in mixed practice in South Australia and Victoria, and before undertaking veterinary science studies, worked as an industry development officer for the dairy industry.

Alison owns and operates a heritage sheep stud and alpaca stud in her spare time.



**Dr Caroline Jacobson** 

Murdoch University

Caroline Jacobson is Associate Professor Biochemistry and **Nutrition at Murdoch University** in Western Australia, and academic chair for animal health. Dr Jacobson is a veterinarian with more than 20 years experience in mixed practice and research focussed on livestock health and production. Her teaching is focussed on nutrition, animal health and livestock production for veterinary science and animal science students, and supervision for post-graduate students at masters and PhD level. Dr Jacobson has lead collaborative research projects focused on livestock disease and production, including reproductive diseases in sheep, applied livestock parasitology. emerging diseases and zoonotic infections in sheep. A strength of her research is linking predominantly laboratorybased teams with farmers, field researchers stakeholders to deliver important industryfocused research using innovative approaches. She has authored more than 40 research papers in international journals with over 700 citations, and has been on organising committees for national and international conferences.



**Dr Jane Vaughan** 

CriaGenesis

Jane Vaughan provides the Australian alpaca and Ilama industries with reproductive and herd health services. She graduated with a BVSC (Hons) in 1988 and spent seven years working in rural practice and then with alpacas from 1991. In 1996, Jane worked on the Cocos Islands Quarantine Station for 12 months with more than 600 Peruvian alpacas, pending their importation to Australia. She then did her Residency in Food Animal Medicine at Murdoch University and Membership to the ACVS in the Ruminant Nutrition Chapter. From 1999 - 2001, she studied the control of ovarian follicular growth in alpacas as part of a government-funded PhD at Central Queensland University.

Jane performs commercial embryo collection and transfer in alpacas in Australia and in camels in the UAE. She also provides nutritional and parasite control advice to alpaca breeders in Australia. She regularly lectures nationally and internationally.



## Scientific Program Sub Committee



#### **Dr Matthew Playford**

Dawbuts

Matt is a veterinarian who grew up in Cowra, New South Wales and developed a love for livestock management and medicine working on mixed properties. He was an exchange student in Japan and after graduating from the University of Sydney, he worked in cattle and sheep reproduction and clinical practice before doing his PhD in parasitology at Hokkaido University. He then worked at the Australian Embassy in Tokyo before returning to Australia to be manager of the Univ of Queensland livestock teaching practice in Kenilworth, QLD and later research and technical manager at pharmaceutical company Intervet. Matt has been a veterinary consultant for 17 years and is the director of Dawbuts Pty Ltd, a company that runs a parasitology laboratory and conducts research on behalf of the livestock industries.



#### **Dr Brown Besier**

Brown Besier Parasitology

Graduated as a veterinarian from the University of Queensland in 1974 and joined the Western Australian Department of Agriculture as a field veterinary officer in 1974, before specialising in parasite control in 1980. Completed a doctorate in parasitology in 1992, and was Principal Veterinary Parasitologist, based at the Albany laboratory until 2016., and parasitology research leader in the national Sheep CRC for 12 years. Currently a part-time private parasitology consultant, Director of Wormvax (Barbers Pole worm vaccine production company), consultant for the ParaBoss communication project, and an Adjunct Associate Professor at Murdoch University. Main interests are the biology and control of internal and external parasites, anthelmintic resistance, and the communication of parasite control information to the livestock industries.



#### Professor Emeritus Peter Windsor

University of Sydney

Peter Windsor is Professor **Emeritus at Sydney University** and manages the consultancy **Production Animal Welfare** & Health Services. He is a specialist veterinarian in patho-epidemiology, ECSRHM Diplomate in small ruminant health management, with significant achievements include: eradication of FMD from The Philippines; discovery of ruminant congenital disorders as models of human disease; registration of Gudair vaccine for Ovine Johne's Disease and Tri-Solfen for pain relief (2012) and FMD welfare (2019); leading numerous projects improving smallholder farmer livelihoods and transboundary diseases in developing countries. Peter regularly participates on scientific committees for the international sheep (ISVC) and cattle (World Buiatrics) conferences.



# History Of Sheep In Australia

Australia has the second largest sheep flock in the world with just under 71 million head of sheep shorn each year for approximately 340 million kg of wool. Our current breeding ewe flock sits at around 39 million head.

Around 6 million sheep and 22 million lambs are slaughtered each year, with a further 1.2 million live exported overseas. It is forecast that 60% of our lamb meat production will be exported by 2020.

Sheep arrived in Australia in 1788 with the First Fleet but the pioneering sheep farmers could safely boast that they never had a veterinarian on their farm because the Australian Veterinary Profession was not evident until nearly 100 years later.

The sheep industry soon became Australia's most important export earner. It was able to compete on world markets through producing a high quality product at low cost. Being exposed to world markets and the vagaries of international trade, the wool industry has had to adjust to several boom and bust periods since 1788. History shows however that during the first century of sheep farming in Australia the prices usually recovered within one or two years after these early crashes.

The most notable contribution to the Australian sheep industry by a veterinarian has been by Sir Ian Clunies Ross who graduated from the University of Sydney in 1921. In his early career he worked in parasitology and became Officer-in Charge of the CSIRO McMaster Animal Health Laboratory established at Sydney University. According to his collaborator, Hugh Gordon, Ian Clunies Ross 'encouraged others to work in parasitology and infectious diseases including footrot (WI Beveridge), and in diverse areas such as genetics. reproduction and wool technology'. Clunies Ross was influential in increasing industry and government funds for sheep research.

In 1937 he became Chairman of the International Wool Secretariat. based in London, and the international promotion of wool commenced to sustain world demand for this fibre of which Australia was to remain the key supplier to world markets.



During the 1920's wool was earning more than 50% of Australian export income, then came the 1929/30 Depression where wool earnings decreased to 30% of export income. But prices increased, and following the second world war there was another boom for wool in the 1950's. Sheep numbers increased from 112 million in 1950 to 155 million in 1960 and to 180 million in 1970. Then came a crash in prices for wool, sheep and lamb. On some sheep farms where wheat and crops were not grown, a switch to beef cattle production helped farm incomes until 1973 when the price of cattle decreased.

The importance of wool to the Australian Economy has led it to receive special attention from successive Commonwealth Governments. To assist with marketing, the Australian Wool Commission was established in 1970 and was succeeded by the Australian Wool Corporation in 1973. A Reserve Price Scheme was introduced to provide wool growers with a measure of protection against unduly low raw wool prices resulting from temporary variations in demand in the notoriously cyclical world textile trade.

This scheme, combined with expanding global demand from a sophisticated international promotion and product development program provided the Wool Corporation with relative stability but low prices while an unsold wool stockpile remained during the 1970's and 1980's. Sheep numbers had declined from 180 million in 1970 to 136 million in 1980. In response to the combination of a low Australian Dollar and strong demand for natural fibres, wool prices began to surge again, and sheep numbers began to rebuild to reach 180 million by 1989. Two hundred years after the arrival of the first sheep in Australia, wool was again our premier export income earner.

But the boom soon ended, and the pattern seen over the previous two centuries when over-expansion was followed by recession was soon repeated. In 1990 a decline in world economies saw wool prices fall, and unsold wool being stockpiled by the Australian Wool Corporation. Following a Government review, a new organisation Wool International was established to sell the wool stockpile and reduce the debt of the wool industry to the Government over the three years to June 1 997. By 1995, sheep numbers had decreased to 135 million, and were again similar to those in 1980.





## **Fast Facts**

2020



## Australia's sheepmeat industry

The off-farm meat value (domestic expenditure plus export value, including live export) of the Australian sheepmeat industry was approximately \$7.2 billion in 2019 up 24% on the 2018 period (MLA estimate).

At the time of publication, figures included in this document were the most up to date available but may be subject to revision.

#### Flock facts and figures:

- There are 17,700 Australian farms producing at least 200 lambs for slaughter (ABARES).
- There were 65.8 million head of sheep in Australia as of 2018–19 (MLA State of the Industry Report – 2020).
- There were 37.8 million head of breeding ewes aged one-year and older as at 30 June 2019 (MLA State of the Industry Report – 2020).
- The majority of Australia's sheep population were located in New South Wales (34%), Western Australia (22%), Victoria (21%) and South Australia (16%). Tasmania and Queensland accounted for the remaining 4% and 3% respectively (MLA State of the Industry Report – 2020).

#### People in the industry:

 Around 189,000 people are employed in the red meat industry, including on-farm production, processing and retail (MLA State of the Industry Report – 2020).

#### How much is produced?

- In 2019, Australia produced 503,146 tonnes carcase weight (cwt) of lamb and 228,135 tonnes cwt of mutton (MLA State of the Industry Report – 2020).
- Total sheepmeat production (lamb and mutton) was 731,281 tonnes cwt in 2019, just below year-ago levels, yet 3% above the five-year average (MLA State of the Industry Report – 2020).

#### What is the value of production

- The gross value of Australian lamb and mutton production (including live exports) in 2019–20 was \$5.3 billion (ABARES Agricultural Commodities September 2019).
- Lamb and mutton production (including live exports) contributed 8% to the total farm value of \$66.5 billion estimated in 2019–20 (ABARES Agricultural Commodities September 2019).

# National sheep numbers as at June 2019: 65.8 million head Queensland 2.1 million NSW 22.4 million Tasmania 2.4 million

Source: ABS

#### Australian lamb production



Source: ABS, 2019

#### Australian mutton production



Source: ABS, 2019

#### Domestic value and consumption:

- Australia continues to be one of the largest per capita consumers of sheepmeat in the world. In 2019, Australians consumed approximately 6.8kg of sheepmeat per person (MLA State of the Industry Report – 2020).
- Consumer preferences toward lamb combined with increased interest from export markets for quality sheepmeat has resulted
  in almost all of Australia's mutton being exported (MLA State of the Industry Report 2020).
- Domestic expenditure was approximately \$2 billion on lamb and \$50 million on mutton in 2018–19 (MLA estimate).



## **Fast Facts**

2020



## Australia's sheepmeat industry

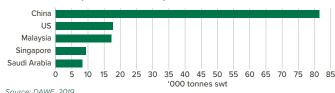
#### Export value and volume:

- In 2019, Australian lamb exports totalled 281,518 tonnes swt, up 5% year-on-year and 14% above the five-year average (MLA State of the Industry Report 2020).
- Australian mutton exports were 183,833 tonnes swt in 2019, 2% higher year-on-year and up 16% on the five-year average (MLA State of the Industry Report – 2020).
- The value of Australian sheepmeat (lamb and mutton) exports in 2019 was \$4.1 billion, up 14% from the previous year (MLA State of the Industry Report – 2020).
- In 2019, Australian live sheep exports totalled 1.1 million head, steady year-on-year (MLA State of the Industry Report – 2020).

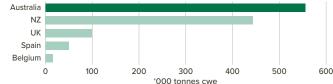
#### Australia's place in the world:

- In 2019, Australia's top three sheepmeat (lamb and mutton) export destinations (in volume terms) were China (152,683 tonnes swt, or 32.8% of total exports), the US (76,240 tonnes swt, or 16.4% of total exports) and UAE (26,913 tonnes swt, or 5.8% of total exports) (MLA State of the Industry Report – 2020).
- Australia is the largest exporter of sheepmeat in the world (MLA State of the Industry Report – 2020).
- Australia accounted for around 7% of global sheepmeat production in 2019 (MLA State of the Industry Report – 2020).

#### Australia's top 5 mutton export markets



#### Top five sheepmeat producing countries



Source: ABS, FAO, latest available data 2019

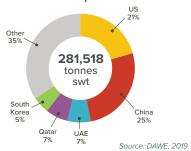
For further information read MLA's State of the Industry Report – 2020 Click here to read the report

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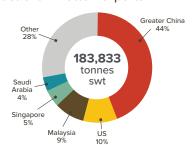
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#### Australian lamb exports

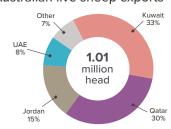


#### Australian mutton exports



Source: DAWE, 2019

#### Australian live sheep exports



Source: DAWE, 2019



Market Information
Meat & Livestock Australia
Email: marketinfo@mla.com.au
www.mla.com.au/prices-markets

For MLA contact details in your area go to: www.mla.com.au/about-MLA/contact

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Riverina

Murray

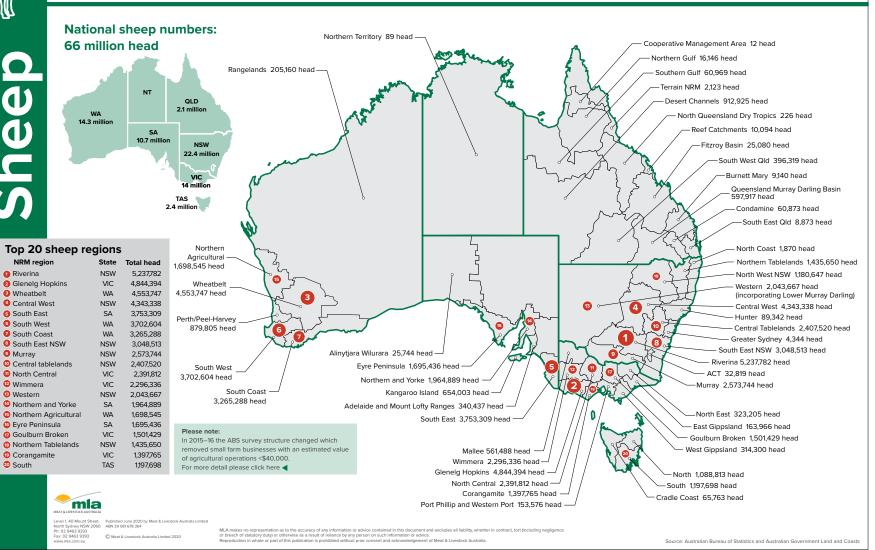
Wimmera

Western

2 South

## Sheep numbers – as at June 2019 **Natural Resource Management Region**





# Proposed Topics And Program Outline

The four-day Congress will reflect its theme, and the structure of the Australian sheep industry, with daily themes:



Day one 'Healthy sheep day'





Day two 'Feeding the world'





Day three 'Clothing the world'





Day four 'History of sheep veterinary science'



Each day will commence with a plenary session that showcases the Australian sheep industry, in line with the day's theme, with presentations from the major industry bodies and their respective research and marketing arms, as well as descriptions of sheep production in each of the Australian States.



## **Proposed Pre-Congress Tour**

The pre-congress tour is planned to be 9 days in total, it will commence in Sydney and finish at the congress location in Wollongong. The pre-congress tour has been designed to show delegates the many different aspects of Australia's sheep production systems while including the beautiful regional tourist destinations of New South Wales. We will take people to regions of very low rainfall where a rangelands type production system has been developed, where properties greater than 100,000 Ha run a very low intensive sheep operation in areas of average annual rainfall of ~300mm.

We will also show people the systems that have been adapted in higher rainfall regions with very harsh and cold winters. These are the extremes of Australia and we will also show delegates the mixed farming systems in Australia where cereal crops are grown with sheep, and the sheep feedlots that have positioned themselves in these environments to reduce grain transport costs. There will be the opportunity to see sheep run under irrigation and sheep and beef properties.

Australia has such diverse sheep production systems and it shows just how adaptable the Ovine species can be to different climates, as veterinarians we have a great role in helping people deal with the different challenges that producers face in these different climates and we look forward to discussing these challenges with our international delegates. We plan to show you some heritage listed shearing sheds, the Shearers hall of fame and museum, traditional merino studs and stations including shearing sheds with capacity for >20 shearers and shearing 4000 sheep per day, we have planned to include some of our modern studs on the tour with shedding (non-wool cutting) sheep and our modern composite (prime lamb production) sheep flocks.

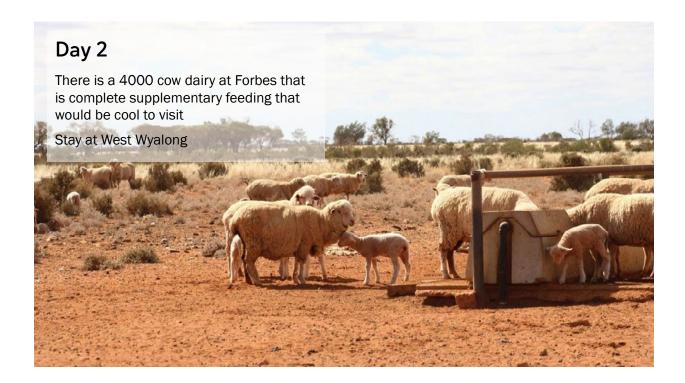
The tour will not all be about sheep and their production systems, we want to show off our beautiful landscapes and culture. We will be able to show off some iconic regions of New South Wales with plans to take our delegates into some beautiful regions of Australia including the famous Blue Mountains, New South Wales snowy mountains, Murray river region, wineries and picturesque towns with great cafes and boutique shopping, the beautiful South Coast, some iconic outback Pubs. We will do our best to blend the experience between learning about sheep production in Australia and getting the time to enjoy Australia's non-agricultural attractions.

We look forward to hosting a fun, unique and tailored experience for like-minded colleagues that will give you a real taste for rural Australia.



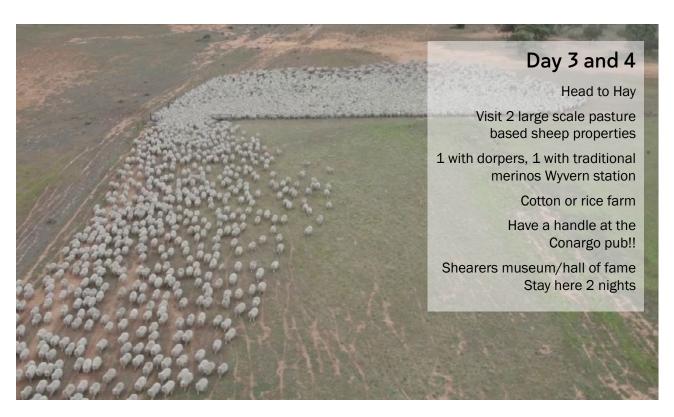
# **Pre-congress Tour**

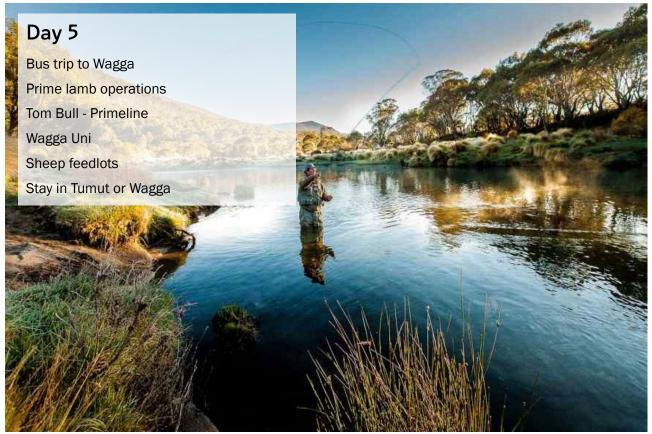






# **Pre Congress Tour**

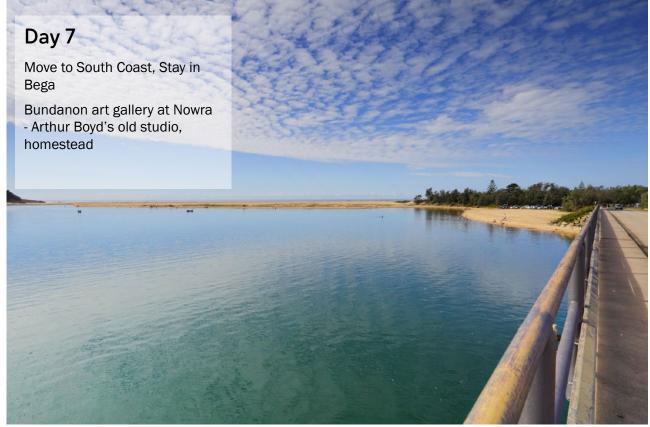






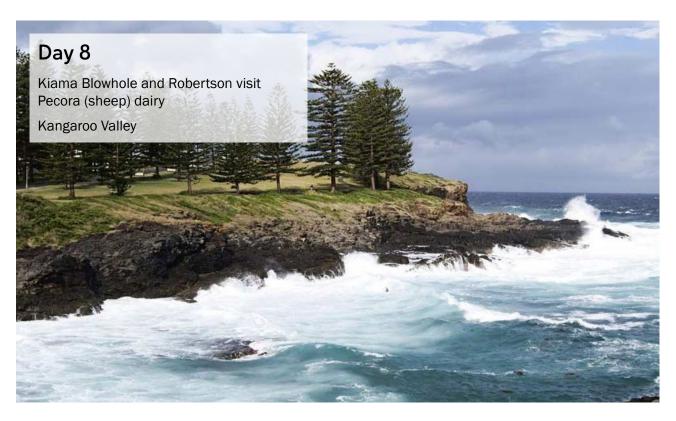
# **Pre Congress Tour**

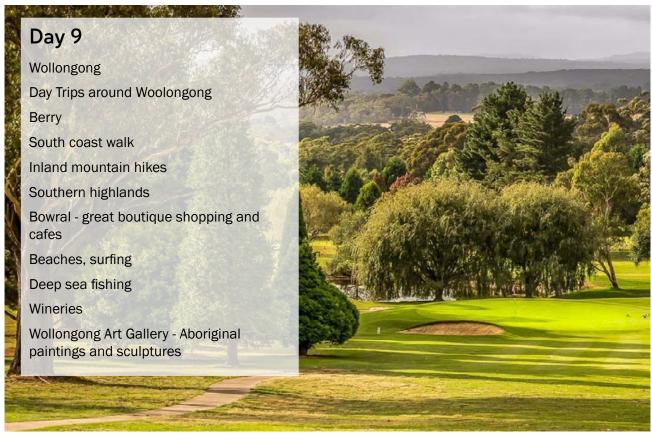






# **Pre Congress Tour**







## Suggested Social Program Venues



## **Social Functions**

Wollongong is a city that refuses to sit still, and nowhere is this reflected more than in our dining and entertainment scene. In recent years, an influx of eclectic small bars and eateries along with the arrival of new flavours, new clubs, intimate venues, quirky and fun and more, has changed the landscape for the better.

#### Welcome Reception - Options for 500 delegates

- The Deck at Novotel Wollongong Northbeach overlooking Northbeach Wollongong
- North Bar and Adrift Pool Bar at Novotel Wollongong North Beach
- Pepe's on the Beach Beach Front Bar located at Novotel Wollongong Northbeach
- Innovation Campus at the University of Wollongong
- WIN Entertainment Centre Within Trade Exhibition Area



## **Gala Dinner Venue Options**

Wollongong Is Where The Mountains Meet The Sea And The Name Wollongong Means "Sound Of The Sea" In Dharawal Language



Beach with absolute frontage of the Pacific Ocean

Take advantage of our natural coastal setting and enjoy the freshest local seafood and produce at any of the below venues, all offering amazing ocean views and indoor/outdoor options perfect for an event in March:

**City Beach Function Centre** - The stylish and elegant City Beach Function Centre is located on the sensational sands of Wollongong's City Beach with absolute frontage of the Pacific Ocean.

**Lagoon Seafood Restaurant** – Absolute waterfront location by the sea where Fairy Creek Lagoon meets the Pacific Ocean, boasts breathtaking views. Voted Australia's Favourite Restaurant 4 years running in the I LOVE FOOD awards.

**The WIN Entertainment Centre** – Main Auditorium. Located in the City and on the Beach, the main Auditorium has the flexibility to be transformed into various configurations and ideal for gala dinner settings and is a great entertainment facility with ample capacity for large stage performances.

The Deck & the Illawarra Room at Novotel
Wollongong - The rooftop terrace, 'The Deck',
boasts magnificent panoramic ocean and mountain
views making it an ideal location for a beachside
dinner or cocktail function.



The Deck - Novotel Wollongong Northbeach



## Other Tourist Attractions

Wollongong is a beautiful seaside city perfectly nestled between the Illawarra escarpment and the Tasman Sea and is conveniently located just over an hours drive South of Sydney. The buzzing city centre offers shopping, art galleries, cafes, restuarants boasting fresh seafood and a lively bar scene. This is completed by the abundance of natural beauty on offer with 17 stunning beaches, historic harbours and coastal rainforests – making it the perfect spot for an outdoor adventure and activities.



www.visitwollongong.com.au

Wollongong Contact:

Tracey Pascoe
Destination Wollongong

Phone: +61 2 42641126

Email: tpascoe@wollonong.nsw.gov.au

## The Preservation of Australian Aviation History

HARS www.hars.org.au

Whether you are interested in aviation or not, an expert guided visit to HARS "Historical Aircraft Restoration Society" is unlike anything else in the world. This hidden treasure located at Illawarra Regional Airport has an unbelievable collection of Australia's Aviation history. With over 400 members dedicated to preservation and restoration, most of the planes in the museum actually still take to the skies including the 1955 Lockheed Super Constellation (affectionalely called Connie) who is one of only two flying Constellations in the world.





## **Other Tourist Attractions**

## Wollongong and Surrounds

www.visitwollongong.com.au

Wollongong, the secrets of Sydneys southern neighbour... This half day tour will provide guests the history and sights that this region has to offer while being guided by a local expert. Guests will drive by and learn the stories of Port Kembla, drive through Shellharbour Village all the way up to Bulli Tops where the views of Wollongong are next to none. This tour is perforect for those guests that wish to get a better understanding of the region from the comfort of a motor coach while being educated by a local Wollongong Guide.



# VIP Visit to Symbio Wildlife Park with Coastal Views

www.symbiozoo.com.au

A visit to the south coast is not complete until you tick the three boxes incorporated into this half day tour. Guests will get up close and personal with a local at Symbio Wildlife Park where guests will be treated like part of the family. Guests will take in the amazing views as they drive along the coast onto and over the iconic Sea Cliff Bridge before taking in the views at Bald Hill Lookout. This is a fantastic tour for guests wishing to take in the sights as well as meet some Australian Native animals and exotic animals.





## **Other Tourist Attractions**

#### Mindfulness and Meditation

Nan Tien Temple www.nantien.org.au

Visit the largest Buddhist Temple in the Southern Hemisphere on this half day tour to Nan Tien Temple. The tour will not only involve the unique visual experience of the buildings, statues, shrines and beautiful gardens but will provide an insight into Chinese culture, beliefs and practices of Humanistic Buddhism. Guests will indulge in a local lunch and experience a short Mindfulness Meditation session during the visit.



# A Farm, Fresh Fruit and a Honey Bee

Glenbernie Orchard www.darkes.com.au

Discover the stories behind the best cider in the world "Darkes Cider", fermented from only fresh apples grown on the orchard. Guests will spend an 1  $\frac{1}{2}$  hours at a local farm where they will learn about life on an outer city Orchard. During this tour guests will also take in the sights of the iconic Sea Cliff Bridge and out out to the vast ocean from Ball Hill Lookout



# Kiama Blow Hole, Treetop Walk, Waterfalls & Winery

Enjoy the sights of Fitzroy Falls, the Kiama Blowhole and the Illawarra Fly Treetop Walk. This full day tour also includes a delicious lunch and wine tasting at an award winning local winery





# **Budget Overview**

A full budget has been prepared for ISVC 2025 and can be found in Appendix 1. It is based on three different scenarios of delegate numbers, all of which forecast a positive financial outcome.

Funds have been allocated in the budget to provide grants for keynote speakers.

	\$AUD	\$USD	€EUR
Early Registration	\$1300	\$950	€815
SCGV Members Early Registration	\$1150	\$850	€720
Student/Retired	\$650	\$480	€410
Accompanying Person	\$650	\$480	€410

Within 6 months of the conclusion of the Congress 10% of the profits generated will be paid to the ISVA and an audited set of Congress accounts will also be sent to the ISVA President.



# **Potential Sponsors**



**AVA Silver supporter** 



















**AVA Gold supporter** 



**AVA Silver supporter** 





# Appendix 1

#### **International Sheep Veterinarians Congress March 2025**

Wollongong NSW Prices are in AUD estimated for 2025 (GST as noted) LIKELY NUMBERS LIKELY NUMBERS B/E Budget 300 full delegate/400 pax + 100 SUBTOTALS **Budget breakdown - Congress** day regos + 200 virtual = 525 paid delegates TOTAL 350 full delegates/475 pax + 100 day regos + 220 virtual = 595 paid delegates 400 full delegates/515 pax + 100 day regos + 250 virtual = 675 paid delegates INCOME Item Description No GST Inc. Ex GST Total (exc GST) No GST Inc Fx GST Total (exc GST) No GST Inc Fx GST Total (exc GST) Delegate Registration Early Bird 145 1,300.00 \$ 1,181.82 \$ 171,363.64 150 1.300.00 \$ 1,181.82 165 1,300.00 \$ 1,181.82 \$ 195,000.00 Delegate Registration After Early Bird 30 1.600.00 \$ 1.454.55 43.636.36 35 1.600.00 \$ 1.454.55 50.909.09 40 1.600.00 \$ 1.454.55 \$ 58.181.82 SCGV Member Registration rate Early Bird 40 1,150.00 \$ 1,045.45 41,818.18 45 1,150.00 \$ 1,045.45 47,045.45 80 1,150.00 \$ 1,045.45 83,636.36 After Early Bird 15 29.545.45 SCGV Member Registration rate 1.300.00 1.181.82 17.727.27 25 1.300.00 \$ 1.181.82 30 1.300.00 \$ 1.181.82 35.454.55 40 25 650.00 590.91 14,772,73 35 650.00 20.681.82 650.00 590.91 23,636,36 Concessional Registration Retired/Student 590.91 New Grad Registration 1-3 years after graduating 30 850.00 772.73 23,181.82 45 850.00 772.73 34,772.73 30 850.00 772.73 23,181.82 Complimentary Registrations 15 15 15 SUBTOTAL Full registration 300 312,500.00 350 360,227.27 400 419,090.91 Numbers based on 25 per day 100 400.00 \$ 363.64 \$ 36,363.64 100 400.00 \$ 363.64 36,363.64 100 400.00 \$ 363.64 \$ 36,363.64 Day Delegates SUBTOTAL Day Registration 36,363.64 36,363.64 36,363.64 Other attendees 35 20,681.82 20,681.82 45 650.00 \$ 590.91 26,590.91 26,590.91 45 650.00 26,590.91 26,590.91 Accompanying Partner Speakers keynote complimentary Keynote speakers 4 4 Trade Reps included in sponsorship or trade 35 64 15,363.64 Additional Trade Representatives 26 650.00 \$ 590.91 15,363.64 \$ 26 650.00 S 590.91 15,363.64 15,363.64 26 650.00 590.91 15,363.64 15,363.64 438,545.45 384 909 0 497,409.09 Sponsorship Platinum Sponsors 0 50,000.00 \$ 45,454.55 50,000.00 \$ 45,454.55 \$ 45,454.55 50,000.00 \$ 45,454.55 \$ 45,454.55 63,636.36 35,000.00 \$ 31,818.18 63,636.36 2 35,000.00 \$ 31,818.18 \$ Gold Sponsor 35,000.00 \$ 31,818.18 63,636.36 Silver Sponsor 15,000.00 \$ 13,636.36 40,909.09 15,000.00 54,545.45 54,545.45 15,000.00 \$ 13,636.36 27,272.73 15,000.00 \$ 13,636.36 27,272.73 15,000.00 \$ 13,636.36 Bronze sponsorship Symposia sponsorship 10,000,00 9.090.91 0 10.000.00 \$ 9.090.91 10.000.00 9.090.91 18.181.82 Gala dinner sponsorship 1 10.000.00 \$ 9.090.91 9.090.91 1 10,000.00 \$ 9,090.91 9.090.91 2 10,000.00 \$ 9,090.91 9.090.91 Trade / Exhibition 10 5.500.00 \$ 5.000.00 \$ 50.000.00 10 9 5.500.00 \$ 5.000.00 50.000.00 10 5.500.00 \$ 5.000.00 50.000.00 177.272.73 S 236.363.64 295.454.55 Other income Conference Gala Dinner (70% attendance) Optional 350 185.00 \$ 168.18 27,272.73 403 185.00 \$ 168.18 27.272.73 447 185.00 168.18 54.545.45 Numbers based or Cultural event/dinner (1/3 attendance) Optional 165 110.00 100.00 16,500.00 190 110.00 \$ 100.00 18,975,00 211 110.00 100.00 21,087.00 Other social Optional n 150.00 136 36 n 150.00 136.36 0 150.00 136 36 38.181.82 49.090.91 60.000.00 Pre-congress tour Optional 35 1.200.00 \$ 1.090.91 45 1.200.00 \$ 1.090.91 55 1.200.00 1.090.91 Virtual registrations (livestreaming) - 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Net Profit	\$ 94,807.95	15.47%						Nett to A	VA/SCGV			\$ 183,865.91	27.93%	Nett to AVA	A/SCGV			\$	317,041.55	45.58%
Total Expenses	\$ 612,964.77									Expense	5	,,		-		I Expenses		•	695,545.45	
											_	\$ 658,200,00							•	
Total Income	\$ 707,772.73									l Income		\$ 842,065.91				al Income	•••		012,587.00	
BUDGET SUMMARY	(excludes gst)								BUDGET	r summ <i>i</i>	ARY	(excludes gst)			BUDGI	ET SUMMA	RY	(exclu	ıdes gst)	
TOTAL EXPENSES						\$	612,964.77					\$	658,200.00				"		\$	695,545.45
Payment to ISVA	Number of delegates	\$10 US per rego = \$13.50 AUD	525	\$ 13.50	\$	, ,	7,087.50 <b>612.964.77</b>	595	\$ P	13.50	\$ ·	1 3,000 00 1	8,032.50 658.200.00	6	75	\$13.50		>	9,112.50 \$	9,112.50
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•	neyhote speakers costs		-	\$ 3,500.00					7	3,500.00		,			Ť	3,300.00			53,535.55	
Speakers	Keynote speakers costs		4	\$ 5,500.00	\$ 5.000.00 \$	20.000.00		5	Ś	5.500.00	\$ 5.000.00	\$ 25,000.00		6	Ś	5,500,00	\$ 5,000.00	s	30.000.00	
	Total				\$	72,727.27 \$	72,727.27					\$ 72,727.27 \$	72,727.27					\$	72,727.27 \$	72,727.27
Audiovisual	Audiovisual / IT including live streaming option	livestreaming	1	\$ 80,000.00	\$ 72,727.27 \$	72,727.27		1	\$ 8	80,000.00	\$ 72,727.27	\$ 72,727.27		1	\$	80,000.00	\$ 72,727.27	\$	72,727.27	
		Extra for sponsor videos in						-												
	Total				\$	20,227.27 \$	20,227.27					\$ 20,227.27 \$	20,227.27					\$	20,227.27 \$	20,227.27
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EXIIIDILIOII	Poster display boards	55 Custom made trade bootis	25	\$ 90.00	\$ 81.82 \$	2.045.45		25		90.00	\$ 81.82			25	\$	90.00			2,045.45	
Exhibition	Exhibition Set up	35 custom made trade booths	1	\$ 15,000.00	\$ 13,636.36 \$	13.636.36		1	le .	15,000.00	\$ 13,636.36	\$ 13.636.36		1	l e	15,000.00	\$ 13,636.36	ć	13.636.36	
	Total				\$	112,109.09 \$	112,109.09					\$ 116,654.55 \$	116,654.55					\$	116,654.55 \$	116,654.55
	Conference management	PCO or project staffing for SCGV Office	1	\$ 110,000.00	\$ 100,000.00 \$	100,000.00		1	\$ 11	15,000.00	\$ 100,000.00	\$ 100,000.00		1	\$	120,000.00	\$ 100,000.00	\$	100,000.00	
	Committee reimbursements	Travel/accommodation allowance	8	\$ 660.00	\$ 600.00 \$	4,800.00		8	\$	660.00	\$ 600.00	\$ 4,800.00		8	\$	660.00	\$ 600.00	\$	4,800.00	
	Vests, shirts etc for students		1	\$ 400.00	\$ 363.64 \$	363.64		1	\$	400.00	\$ 363.64	\$ 363.64		1	\$	400.00	\$ 363.64	\$	363.64	
	Student helper costs	Travel/accommodation allowance	4	\$ 660.00	\$ 600.00 \$	2.400.00		4	Ś	660.00	\$ 600.00	\$ 2,400.00		4	Ś	660.00		Ś	2,400,00	
	Teleconferences etc	Zoom i.e. free	1	3 3,000.00	\$ - \$	4,545.45		1	ς .	10,000.00		\$ 5,030.51		1	ς .	10,000.00	\$ -	ς .	3,030.31	
	Scientific Editor Fee IT Management fee	Shared role Dave Beggs	1	\$ 5,000.00	\$ - \$ \$ 4,545.45 \$	4.545.45		1	\$	10,000.00	\$ 9,090.91	Y		1	\$	10,000.00	\$ 9,090.91	\$	9,090.91	
	Congress shirts for promotion	Not needed	1		\$ - \$	-		1	\$	-	7	\$ -		1	\$	-	7	\$	-	
Committee/staff				\$ -	\$ -	14,545.45	14,545.45		\$	-	\$ -	, , , , , ,	14,545.45					*	24,545.45	14,545.45
					\$	14,545.45 \$	14,545.45					\$ - \$ 14.545.45 <b>\$</b>	14.545.45					\$	14,545.45 \$	14.545.45
	Onsite phone / internet / printing		1	\$ 1,000.00	\$ 909.09 \$	909.09		1	\$	1,000.00	\$ 909.09			1	\$	1,000.00			909.09	
	Courier costs		1	\$ 3,000.00	\$ 2,727.27 \$	2,727.27		1	\$	3,000.00	\$ 2,727.27			1	\$	3,000.00			2,727.27	
	Public Liability Insurance		1		\$ - \$	-		1			\$ -	\$ -		1			\$ -	\$		
	Credit card charges	Delegates pay c/c charges	1	\$ -	\$ - \$			1	\$	-		\$ -		1	\$	-		\$		
Administration	Stationery & Postage		1	\$ 2.000.00		1.818.18		1	Ś	2.000.00				1	Ś	2.000.00			1,818.18	
	registration set up and energes	Bone with the class event region atom		,	s - s			1	Ś			\$ -		1	Ś	-	7	Ś		
	Technology charges (app etc) Registration set up and charges	Done with AVA CRM event registration	-	\$ 10,000.00	\$ 9,090.91 \$ \$ - \$	9,090.91		-	Ś	10,000.00	\$ 9,090.91 \$ -			-	\$ \$	10,000.00	\$ 9,090.91		9,090.91	

# Appendix 2



## **PROPOSAL FOR**

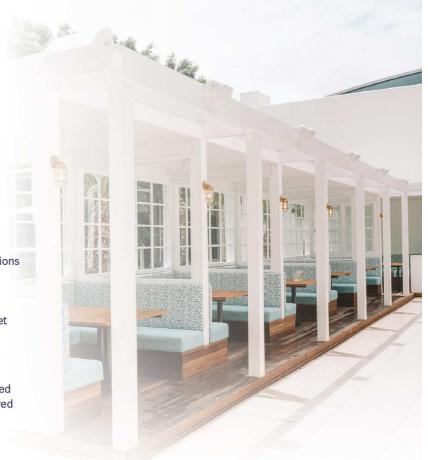
Australian Veterinary Association International Sheep Veterinary Congress 2025 Tracey Pascoe 0438 915746 tpascoe@visitwollongong.com.au

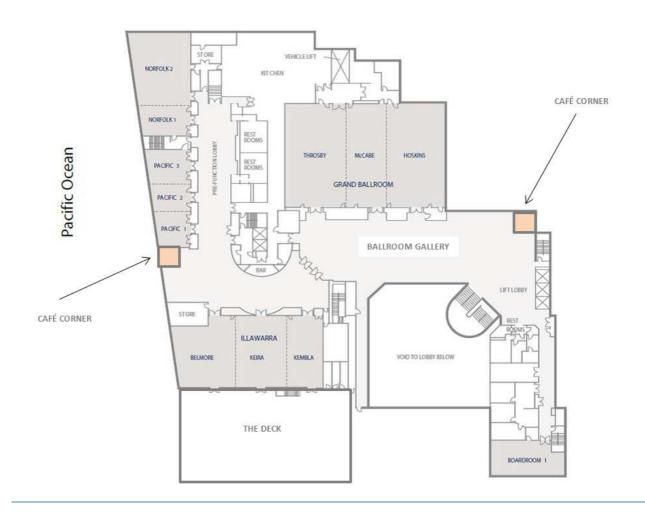
Version 1 | Date: 10/08/2021

From: Carla Bradbury
Tel: +61 2 4224 3154 / Email: h1654-sb2@accor.com

# WE CREATE UNIQUE EXPERIENCES

- 14 steps to the beach
- 14 function rooms, with 10 function rooms with natural light & ocean views
- Pillarless Grand Ballroom catering up to 660
- Open plan foyer ideal for exhibitions, catering breaks & receptions
- Rooftop terrace, "The Deck" overlooking North Beach
- 209 accommodation rooms
- Car hoist providing access from the ground level to the banquet floor
- Adrift Pool Bar featuring a delicious menu, cabanas, cocktails, champagne and bottled service
- Palisade Kitchen & Bar offers a fresh, vibrant feel with a relaxed beachside attitude, and the best quality local produce, prepared in the simplest way





# BOOK YOUR MEETING OR EVENT WITH US AND WE WILL REWARD YOU...

- One complimentary room per 25 paid rooms with a maximum of 2 per night\*
- Discounted on-site car parking @ \$20.00 per vehicle per day (subject to availability)
- COMPLIMENTARY venue hire in the Main Plenary Room (included in the Day Delegate Package)
  - COMPLIMENTARY venue hire in the Secretariat Room

\*This only applies for a guaranteed booking block. The client would need to leave a deposit of the first nights accommodation and provide the hotel with a rooming list. Accommodation charges will go back to the company account. This does not apply for book and pay direct rates

## **EVENT QUOTE**

Monday 10 <sup>th</sup> March 2025	No.	Unit Cost	Total Cost
Venue Hire: Ballroom from 9.00AM until 5.00PM  ~ Maximum capacity in theatre style is 600 delegates  This function space can be split into 3 sections for use as a breakout room at no extra charge, provided the set up does not change and a 30 minute changeover time is built into the program	400	<b>DELEGATI</b> (Based on a m	/ITH THE DAY E PACKAGE ninimum of 400 gates)
Full Day Complete Meeting – (see inclusions below)	400	FROM \$88.00	\$35,200.00
Exclusive hire of the conference space  Venue hire is based on a minimum food & beverage spend of \$36,050.00  Breakout rooms  Norfolk Room set theatre style for 200  Illawarra Room set theatre style for 200  Registration & Exhibition area  Ballroom Gallery  Exhibition area  Ballroom/Illawarra Gallery & Lobby Bar  Please note any exhibition shells/booths would need to be hired externally from a third party supplier — exhibitors provide their own powerboards/leads  Speaker Prep Room  Pacific Room	1	Flat Rate FROM \$6,000.00	Flat Rate FROM \$6,000.00

VALUE ADD:			
COMPLIMENTARY Secretariat Room (Boardroom 1)			
& Personalised Concierge Service	1	COMPLI	MENTARY
Concierge service is here to assist you with all your last minute on-site needs such as	*	COMI EM	WIEITTAK I
printing, scanning, registration, drink service for yourself & presenters			
Welcome Reception: Illawarra Room/The Deck & Exhibition Area			
Complimentary venue hire is based on a minimum food & beverage spend of \$25,000.00			
Cocktail Package @ \$89.00 per person			
Includes;			
~ 2 Hour Canape Service			
~ 2 Hour Standard Beverage Package	400	\$89.00	\$35,600.00
~ Hiring the space within the timeframe of your dinner		_	
~ Operations team to set up & serve you on the night			
~ Novotel standard centre piece			
~ Dance floor			
~ Private terrace			
FULLY REFURBISHED Accommodation Rooms		FROM	_
Residential View, Room only	85	\$299.00	\$25,415.00
FULLY REFURBISHED Accommodation Rooms		FROM	
Ocean View & Courtyard Room, Room only	43	\$329.00	\$14,147.00
FULLY REFURBISHED Accommodation Rooms		FROM	
Ocean View Balcony, Room only	60	\$359.00	\$21,540.00
FULLY REFURBISHED Accommodation Rooms		FROM	
Suites, Room only	18	\$499.00	\$8,982.00
Tuesday 11 <sup>th</sup> March 2025	No.	Unit Cost	Total Cost
Toesday 11 March 2025	110.	Offic Cost	Total cost
			61 1
Breakfast in our newly refurbished restaurant Palisade Kitchen & Bar	206	\$35.00	Charged on consumption
	206		consumption
Palisade Kitchen & Bar	206	INCLUDED V	consumption  VITH THE DAY
Palisade Kitchen & Bar  Venue Hire: Ballroom from 9.00AM until 5.00PM  ~ Maximum capacity in theatre style is 600 delegates  This function space can be split into 3 sections for use as a breakout room at no extra charge,	206	INCLUDED V	consumption WITH THE DAY E PACKAGE
Palisade Kitchen & Bar  Venue Hire: Ballroom from 9.00AM until 5.00PM  ~ Maximum capacity in theatre style is 600 delegates		INCLUDED V DELEGAT (Based on a n	consumption WITH THE DAY E PACKAGE ninimum of 400
Palisade Kitchen & Bar  Venue Hire: Ballroom from 9.00AM until 5.00PM  ~ Maximum capacity in theatre style is 600 delegates  This function space can be split into 3 sections for use as a breakout room at no extra charge,		INCLUDED V DELEGAT (Based on a n dele	consumption WITH THE DAY E PACKAGE
Palisade Kitchen & Bar  Venue Hire: Ballroom from 9.00AM until 5.00PM  ~ Maximum capacity in theatre style is 600 delegates  This function space can be split into 3 sections for use as a breakout room at no extra charge, provided the set up does not change and a 30 minute changeover time is built into the program	400	INCLUDED V DELEGAT (Based on a n dele	consumption WITH THE DAY E PACKAGE minimum of 400 gates)
Palisade Kitchen & Bar  Venue Hire: Ballroom from 9.00AM until 5.00PM  ~ Maximum capacity in theatre style is 600 delegates  This function space can be split into 3 sections for use as a breakout room at no extra charge, provided the set up does not change and a 30 minute changeover time is built into the program  Full Day Complete Meeting – (see inclusions below)		INCLUDED V DELEGAT (Based on a n dele	consumption WITH THE DAY E PACKAGE ninimum of 400
Palisade Kitchen & Bar  Venue Hire: Ballroom from 9.00AM until 5.00PM  ~ Maximum capacity in theatre style is 600 delegates  This function space can be split into 3 sections for use as a breakout room at no extra charge, provided the set up does not change and a 30 minute changeover time is built into the program  Full Day Complete Meeting – (see inclusions below)  Exclusive hire of the conference space	400	INCLUDED V DELEGAT (Based on a n dele	consumption WITH THE DAY E PACKAGE minimum of 400 gates)
Palisade Kitchen & Bar  Venue Hire: Ballroom from 9.00AM until 5.00PM  ~ Maximum capacity in theatre style is 600 delegates  This function space can be split into 3 sections for use as a breakout room at no extra charge, provided the set up does not change and a 30 minute changeover time is built into the program  Full Day Complete Meeting – (see inclusions below)	400	INCLUDED V DELEGAT (Based on a n dele	consumption WITH THE DAY E PACKAGE minimum of 400 gates)
Palisade Kitchen & Bar  Venue Hire: Ballroom from 9.00AM until 5.00PM  ~ Maximum capacity in theatre style is 600 delegates  This function space can be split into 3 sections for use as a breakout room at no extra charge, provided the set up does not change and a 30 minute changeover time is built into the program  Full Day Complete Meeting – (see inclusions below)  Exclusive hire of the conference space  Venue hire is based on a minimum food & beverage spend of \$36,050.00	400	INCLUDED V DELEGAT (Based on a n dele	consumption WITH THE DAY E PACKAGE minimum of 400 gates)
Palisade Kitchen & Bar  Venue Hire: Ballroom from 9.00AM until 5.00PM  Maximum capacity in theatre style is 600 delegates  This function space can be split into 3 sections for use as a breakout room at no extra charge, provided the set up does not change and a 30 minute changeover time is built into the program  Full Day Complete Meeting — (see inclusions below)  Exclusive hire of the conference space  Venue hire is based on a minimum food & beverage spend of \$36,050.00  Breakout rooms	400	INCLUDED V DELEGAT (Based on a n dele	consumption WITH THE DAY E PACKAGE minimum of 400 gates)
Palisade Kitchen & Bar  Venue Hire: Ballroom from 9.00AM until 5.00PM  ~ Maximum capacity in theatre style is 600 delegates  This function space can be split into 3 sections for use as a breakout room at no extra charge, provided the set up does not change and a 30 minute changeover time is built into the program  Full Day Complete Meeting — (see inclusions below)  Exclusive hire of the conference space  Venue hire is based on a minimum food & beverage spend of \$36,050.00  Breakout rooms  ~ Norfolk Room set theatre style for 200	400	INCLUDED V DELEGAT (Based on a n dele	consumption WITH THE DAY E PACKAGE minimum of 400 gates)
Palisade Kitchen & Bar  Venue Hire: Ballroom from 9.00AM until 5.00PM  Maximum capacity in theatre style is 600 delegates  This function space can be split into 3 sections for use as a breakout room at no extra charge, provided the set up does not change and a 30 minute changeover time is built into the program  Full Day Complete Meeting — (see inclusions below)  Exclusive hire of the conference space  Venue hire is based on a minimum food & beverage spend of \$36,050.00  Breakout rooms	400	INCLUDED V DELEGAT (Based on a n dele	consumption WITH THE DAY E PACKAGE minimum of 400 gates)
Palisade Kitchen & Bar  Venue Hire: Ballroom from 9.00AM until 5.00PM  ~ Maximum capacity in theatre style is 600 delegates  This function space can be split into 3 sections for use as a breakout room at no extra charge, provided the set up does not change and a 30 minute changeover time is built into the program  Full Day Complete Meeting – (see inclusions below)  Exclusive hire of the conference space  Venue hire is based on a minimum food & beverage spend of \$36,050.00  Breakout rooms  ~ Norfolk Room set theatre style for 200  ~ Illawarra Room set theatre style for 200	400	INCLUDED V DELEGAT (Based on a n dele FROM \$88.00	consumption WITH THE DAY E PACKAGE minimum of 400 gates) \$35,200.00
Palisade Kitchen & Bar  Venue Hire: Ballroom from 9.00AM until 5.00PM  Maximum capacity in theatre style is 600 delegates This function space can be split into 3 sections for use as a breakout room at no extra charge, provided the set up does not change and a 30 minute changeover time is built into the program  Full Day Complete Meeting – (see inclusions below)  Exclusive hire of the conference space Venue hire is based on a minimum food & beverage spend of \$36,050.00  Breakout rooms  Norfolk Room set theatre style for 200  Illawarra Room set theatre style for 200  Registration & Exhibition area	400	INCLUDED V DELEGAT (Based on a n dele FROM \$88.00	consumption WITH THE DAY E PACKAGE ininimum of 400 gates) \$35,200.00  Flat Rate
Palisade Kitchen & Bar  Venue Hire: Ballroom from 9.00AM until 5.00PM  ~ Maximum capacity in theatre style is 600 delegates  This function space can be split into 3 sections for use as a breakout room at no extra charge, provided the set up does not change and a 30 minute changeover time is built into the program  Full Day Complete Meeting – (see inclusions below)  Exclusive hire of the conference space  Venue hire is based on a minimum food & beverage spend of \$36,050.00  Breakout rooms  ~ Norfolk Room set theatre style for 200  ~ Illawarra Room set theatre style for 200	400	INCLUDED V DELEGAT (Based on a n deleg FROM \$88.00	consumption WITH THE DAY E PACKAGE ininimum of 400 gates) \$35,200.00  Flat Rate FROM
Palisade Kitchen & Bar  Venue Hire: Ballroom from 9.00AM until 5.00PM  ~ Maximum capacity in theatre style is 600 delegates  This function space can be split into 3 sections for use as a breakout room at no extra charge, provided the set up does not change and a 30 minute changeover time is built into the program  Full Day Complete Meeting — (see inclusions below)  Exclusive hire of the conference space  Venue hire is based on a minimum food & beverage spend of \$36,050.00  Breakout rooms  ~ Norfolk Room set theatre style for 200  ~ Illawarra Room set theatre style for 200  Registration & Exhibition area  ~ Ballroom Gallery	400	INCLUDED V DELEGAT (Based on a n dele FROM \$88.00	consumption WITH THE DAY E PACKAGE ininimum of 400 gates) \$35,200.00  Flat Rate
Palisade Kitchen & Bar  Venue Hire: Ballroom from 9.00AM until 5.00PM  ~ Maximum capacity in theatre style is 600 delegates This function space can be split into 3 sections for use as a breakout room at no extra charge, provided the set up does not change and a 30 minute changeover time is built into the program  Full Day Complete Meeting – (see inclusions below)  Exclusive hire of the conference space Venue hire is based on a minimum food & beverage spend of \$36,050.00  Breakout rooms  ~ Norfolk Room set theatre style for 200  ~ Illawarra Room set theatre style for 200  Registration & Exhibition area  ~ Ballroom Gallery  Exhibition area	400	INCLUDED V DELEGAT (Based on a n deleg FROM \$88.00	consumption WITH THE DAY E PACKAGE ininimum of 400 gates) \$35,200.00  Flat Rate FROM
Palisade Kitchen & Bar  Venue Hire: Ballroom from 9.00AM until 5.00PM  ~ Maximum capacity in theatre style is 600 delegates This function space can be split into 3 sections for use as a breakout room at no extra charge, provided the set up does not change and a 30 minute changeover time is built into the program  Full Day Complete Meeting — (see inclusions below)  Exclusive hire of the conference space Venue hire is based on a minimum food & beverage spend of \$36,050.00  Breakout rooms  ~ Norfolk Room set theatre style for 200  ~ Illawarra Room set theatre style for 200  Registration & Exhibition area  ~ Ballroom Gallery  Exhibition area  ~ Ballroom/Illawarra Gallery & Lobby Bar	400	INCLUDED V DELEGAT (Based on a n deleg FROM \$88.00	consumption WITH THE DAY E PACKAGE ininimum of 400 gates) \$35,200.00  Flat Rate FROM
Palisade Kitchen & Bar  Venue Hire: Ballroom from 9.00AM until 5.00PM  ~ Maximum capacity in theatre style is 600 delegates  This function space can be split into 3 sections for use as a breakout room at no extra charge, provided the set up does not change and a 30 minute changeover time is built into the program  Full Day Complete Meeting — (see inclusions below)  Exclusive hire of the conference space  Venue hire is based on a minimum food & beverage spend of \$36,050.00  Breakout rooms  ~ Norfolk Room set theatre style for 200  ~ Illawarra Room set theatre style for 200  Registration & Exhibition area  ~ Ballroom Gallery  Exhibition area  ~ Ballroom/Illawarra Gallery & Lobby Bar  Please note any exhibition shells/booths would need to be hired externally from a	400	INCLUDED V DELEGAT (Based on a n deleg FROM \$88.00	consumption WITH THE DAY E PACKAGE ininimum of 400 gates) \$35,200.00  Flat Rate FROM
Palisade Kitchen & Bar  Venue Hire: Ballroom from 9.00AM until 5.00PM  ~ Maximum capacity in theatre style is 600 delegates This function space can be split into 3 sections for use as a breakout room at no extra charge, provided the set up does not change and a 30 minute changeover time is built into the program  Full Day Complete Meeting — (see inclusions below)  Exclusive hire of the conference space Venue hire is based on a minimum food & beverage spend of \$36,050.00  Breakout rooms  ~ Norfolk Room set theatre style for 200  ~ Illawarra Room set theatre style for 200  Registration & Exhibition area  ~ Ballroom Gallery  Exhibition area  ~ Ballroom/Illawarra Gallery & Lobby Bar	400	INCLUDED V DELEGAT (Based on a n deleg FROM \$88.00	consumption WITH THE DAY E PACKAGE ininimum of 400 gates) \$35,200.00  Flat Rate FROM
Palisade Kitchen & Bar  Venue Hire: Ballroom from 9.00AM until 5.00PM  ~ Maximum capacity in theatre style is 600 delegates  This function space can be split into 3 sections for use as a breakout room at no extra charge, provided the set up does not change and a 30 minute changeover time is built into the program  Full Day Complete Meeting — (see inclusions below)  Exclusive hire of the conference space  Venue hire is based on a minimum food & beverage spend of \$36,050.00  Breakout rooms  ~ Norfolk Room set theatre style for 200  ~ Illawarra Room set theatre style for 200  Registration & Exhibition area  ~ Ballroom Gallery  Exhibition area  ~ Ballroom/Illawarra Gallery & Lobby Bar  Please note any exhibition shells/booths would need to be hired externally from a third party supplier — exhibitors provide their own powerboards/leads	400	INCLUDED V DELEGAT (Based on a n deleg FROM \$88.00	consumption WITH THE DAY E PACKAGE ininimum of 400 gates) \$35,200.00  Flat Rate FROM
Palisade Kitchen & Bar  Venue Hire: Ballroom from 9.00AM until 5.00PM  ~ Maximum capacity in theatre style is 600 delegates  This function space can be split into 3 sections for use as a breakout room at no extra charge, provided the set up does not change and a 30 minute changeover time is built into the program  Full Day Complete Meeting — (see inclusions below)  Exclusive hire of the conference space  Venue hire is based on a minimum food & beverage spend of \$36,050.00  Breakout rooms  ~ Norfolk Room set theatre style for 200  ~ Illawarra Room set theatre style for 200  Registration & Exhibition area  ~ Ballroom Gallery  Exhibition area  ~ Ballroom/Illawarra Gallery & Lobby Bar  Please note any exhibition shells/booths would need to be hired externally from a	400	INCLUDED V DELEGAT (Based on a n deleg FROM \$88.00	consumption WITH THE DAY E PACKAGE ininimum of 400 gates) \$35,200.00  Flat Rate FROM



VALUE ADD:  COMPLIMENTARY Secretariat Room (Boardroom 1)  & Personalised Concierge Service  Concierge service is here to assist you with all your last minute on-site needs such as printing, scanning, registration, drink service for yourself & presenters	1	COMPLIMENTARY			
FULLY REFURBISHED Accommodation Rooms Residential View, Room only	85	FROM \$299.00	\$25,415.00		
FULLY REFURBISHED Accommodation Rooms Ocean View & Courtyard Room, Room only	43	FROM \$329.00	\$14,147.00		
FULLY REFURBISHED Accommodation Rooms Ocean View Balcony, Room only	60	FROM \$359.00	\$21,540.00		
FULLY REFURBISHED Accommodation Rooms Suites, Room only	18	FROM \$499.00	\$8,982.00		
Wednesday 12 <sup>th</sup> March 2025	No.	Unit Cost	Total Cost		
Breakfast in our newly refurbished restaurant Palisade Kitchen & Bar	206		IDED IN DATION RATE		
Venue Hire: Ballroom from 9.00AM until 5.00PM  ~ Maximum capacity in theatre style is 600 delegates  This function space can be split into 3 sections for use as a breakout room at no extra charge, provided the set up does not change and a 30 minute changeover time is built into the program	400	INCLUDED WITH THE D DELEGATE PACKAGE (Based on a minimum of 4 delegates)			
Full Day Complete Meeting – (see inclusions below)	400	FROM \$88.00	\$35,200.00		
Exclusive hire of the conference space  Venue hire is based on a minimum food & beverage spend of \$36,050.00  Breakout rooms  Norfolk Room set theatre style for 200  Illawarra Room set theatre style for 200  Registration & Exhibition area  Ballroom Gallery  Exhibition area  Ballroom/Illawarra Gallery & Lobby Bar  Please note any exhibition shells/booths would need to be hired externally from a third party supplier — exhibitors provide their own powerboards/leads  Speaker Prep Room  Pacific Room	1	Flat Rate FROM \$6,000.00	Flat Rate FROM \$6,000.00		
VALUE ADD:  COMPLIMENTARY Secretariat Room (Boardroom 1)  & Personalised Concierge Service  Concierge service is here to assist you with all your last minute on-site needs such as printing, scanning, registration, drink service for yourself & presenters	1	COMPLI	MENTARY		



	FROM			
85		\$25,415.00		
+				
43		\$14,147.00		
+				
60		\$21,540.00		
18		\$8,982.00		
No.		Total Cost		
1101				
206		DATION RATE		
400	DELEGAT	VITH THE DAY E PACKAGE ninimum of 400		
	delegates)			
400	FROM \$88.00	\$35,200.00		
	Flat Rate	Flat Rate		
1	FROM	FROM		
	\$6,000.00	\$6,000.00		
	-			
+		1		
1	COMPLI	MENTARY		
۵r	FROM	¢25 / 15 00		
05	\$299.00	\$25,415.00		
/2	FROM	£4/ 4/7 00		
		\$14,147.00		
43	\$329.00			
	\$329.00 FROM	<b>#24 742 25</b>		
60		\$21,540.00		
	FROM	\$21,540.00 \$8,982.00		
	43 60 18 No. 206 400	\$299.00  FROM \$329.00  FROM \$359.00  FROM \$499.00  No. Unit Cost  INCLUDED V DELEGAT (Based on a ri dele  FROM \$88.00  FROM \$6,000.00  COMPLI  FROM \$299.00		

Friday 14 <sup>th</sup> March 2025	No.	Unit Cost	Total Cost	
Breakfast in our newly refurbished restaurant Palisade Kitchen & Bar	206	INCLUDED IN ACCOMMODATION RATE		
Venue Hire: Ballroom from 9.00AM until 5.00PM  ~ Maximum capacity in theatre style is 600 delegates  This function space can be split into 3 sections for use as a breakout room at no extra charge, provided the set up does not change and a 30 minute changeover time is built into the program	400	<b>DELEGAT</b> (Based on a n	VITH THE DAY E PACKAGE ninimum of 400 gates)	
Full Day Complete Meeting – (see inclusions below)	400	FROM \$88.00	\$35,200.00	
Exclusive hire of the conference space  Venue hire is based on a minimum food & beverage spend of \$36,050.00  Breakout rooms  ~ Norfolk Room set theatre style for 200  ~ Illawarra Room set theatre style for 200  Registration & Exhibition area  ~ Ballroom Gallery  Exhibition area  ~ Ballroom/Illawarra Gallery & Lobby Bar  Please note any exhibition shells/booths would need to be hired externally from a third party supplier — exhibitors provide their own powerboards/leads  Speaker Prep Room  ~ Pacific Room	1	Flat Rate FROM \$6,000.00	Flat Rate FROM \$6,000.00	
VALUE ADD:  COMPLIMENTARY Secretariat Room (Boardroom 1)  & Personalised Concierge Service  Concierge service is here to assist you with all your last minute on-site needs such as printing, scanning, registration, drink service for yourself & presenters	1	COMPLII	MENTARY	
TOTAL ESTIMATED COST OF YOUR I	EVENT	\$521,	936.00	

## \*\*\*This proposal is based on indicative pricing only\*\*\*

Rates quoted above are non-commissionable

Should access times be required outside the times agreed and specified, room rental or labour costs may be charged. These charges will be based on area and access times required and subject to availability.



<sup>\*</sup> These rooms are subject to availability at the time of enquiry.

### MEETING PACKAGE INCLUSIONS

#### **Full Day Complete Meeting Inclusions**

(Half Day – omit morning or afternoon tea)

- Venue hire setup as per your specifications
- Pads, pens, iced water & treats
- Arrival tea & BARISTA coffee
- Morning & afternoon tea BARISTA coffee & premium teas served with chef's bakery selection
- Chefs selection sit down lunch served in Palisades Kitchen & Bar
- COMPLIMENTARY WIFI INTERNET ACCESS
- Standard AV inclusion 1 x 'screen, 1 x flipchart & markers

Please note

Bakery item and lunch menus are all chefs selection.

If you wish to change this lunch catering option please refer to our lunch upgrades.

https://www.meetingsbythebeach.com.au/completemeeting-upgrades

A data projector will be an additional cost, hired from Encore Events Technologies





Our in-house audio-visual company, *Encore Event Technologies* is delighted to assist with all your technical requirements, event styling & design, exhibition requirements and web streaming/video conferencing requirements.

#### Contact:

Michael Karkkainen – Event Encore Manager
PH: 02 9556 8793; M: 0407 886 489
michael.karkkainen@encore-anzpac.com
Web: www.encore-anzpac.com

Please contact Encore Event Technologies for confirmation of audio visual requirements and charges.



#### ALL MEETING PLANNER

#### Perfect event, perfectly rewarded.

By joining ALL Meeting Planner Loyalty Program, you will be rewarded with Points for this event.



#### **ALL THE REST**

Parking: Conference Rate - \$20.00 per vehicle. Subject to availability

Agency: Should a third party/agency be introduced after the proposal has been submitted for the above

mentioned event, the hotel has the right to requote, voiding all previous quotes and offers relating

to the event.

**Pricing Policy:** Should you discover a similar quality product providing a similar service at more value for your budget

we would be delighted to discuss price matching. Quotes in writing are required.

**Deposit Policy:** A deposit is required to confirm your booking. This amount is calculated at 50% of estimated food and

beverage spend and first nights accommodation charges (applicable for residential functions).

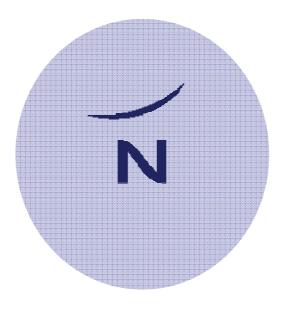
The details quoted in this proposal are correct at the time of writing and based on our understanding of the needs of successful corporate meetings and of your own specific requirements.

**Validity** – this proposal is valid for <u>14 days</u> from the date of issue (unless extended by mutual agreement and in writing) no formal commitment by the hotel to provide services is implied by this document.

**Room blocks** –All requested dates are available at time of this proposal being prepared. <u>No rooms have been reserved</u> for this event. <u>Once details have been finalised</u>, rooms are subject to availability. Room Blocks will be established and a formal contract will be issued for completion by both parties

PLEASE NOTE: We are not holding any conference or accommodation space at this stage





IT'S A LOT BETTER AT NOVOTEL



#### WOLLONGONG NORTHBEACH

Room Name	Theatre	Classroom	Cabaret (7 pax per table)	Banquet (without dance floor)	Banquet (with dance floor)	Boardroom	U-Shape	Cocktail	Height	Area m2	Exhibition Tables
The Grand Ballroom	600	350	300	450	380	110	-	660	3.9	518	18
Hoskins	240	100	105	150	130	54	50	250	3.9	190	12
McCabe	155	72	70	100	72	54	40	160	3.9	129	4
Throsby	240	100	105	150	130	54	50	250	3.9	198	5
Illawarra	364	190	140	250	210	90	70	390	2.5	324	18
Kembla	96	54	42	60	40	30	30	100	2.5	83	4
Keira	105	54	63	60	50	30	30	150	2.5	112	4
Belmore	120	78	63	99	80	30	30	150	2.5	129	11
Norfolk	200	88	84	120	100	48	42	220	2.6	183	2
Norfolk 1	50	24	14	30	20	24	15	40	2.6	45	2
Norfolk 2	150	70	63	100	80	36	42	150	2.6	131	0
Pacific	100	60	35	60	50	48	30	100	2.6	117	8
Pacific 1	21	18	7	10	-	12	15	30	2.6	35	4
Pacific 2	28	18	7	10	-	12	15	30	2.6	26	4
Pacific 3	24	18	14	20	10	18	15	50	2.6	42	3
Boardroom 1	60	24	14	30	10	24	24	40	2.6	72	0
Admirals	140	71	42	144	100	48	39	220	3.9	187	0
The Deck	500	-	140	200	160	192	-	450		672	27
Boardroom 2	20	12	-	-	-	12	9	20		28	0
Exhibition - Level 4									2.43/2.74		40 booths
Exhibition - Level 3								350			10 booths
Lobby Bar			200	250						22	